

Name _____

Date _____

Class _____

Instructor _____

STUDENT ACTIVITY**Chapter 9****Internet Extension
Deals on Wheels****EXPLORE**

Buying a new car used to mean long hours spent on a car lot bargaining with a salesperson. Today you can research any car online and find out the best price before you go to a car lot.

DIRECTIONS

Research the cost of buying any vehicle of your choice and compare the cost of a base model to one fully loaded with options. At which sites did you find the best price for each? How much did the price differ for the same car with different options?

Keywords: _____

Web Sites: _____

NET RESULTS

1. URL of First Vehicle Site

2. Price of Base Model and Fully Loaded Model

3. URL of Second Vehicle Site

4. Price of Base Model and Fully Loaded Model

STUDENT ACTIVITY *(continued)*

Chapter 9

CRITICAL THINKING QUESTIONS

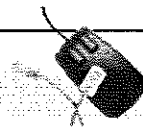


1. Why do you think car prices vary so much from dealer to dealer?

2. Did your research affect your opinion of the type of vehicle you'd like to own?

3. Would you rather buy from an auto dealer or a private owner?

EXTENSION EXERCISE



Look at the car prices listed in the classifieds of your local newspaper. How do they differ from those you found on the Web sites? What are the pros and cons of buying a car from a private owner rather than an auto dealer?